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Session: (select one) 1 2 3 4

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!!! 3 things learned

* There is an art to asking questions, but it is equally important to understand how to answer them.
* A culture of “telling” leads to the inability to effectively interact with open ended questioning and inquiry.
* Intentional questioning of a high quality should cause leaders to: maximize efforts, mobilize people, mediate conflicts, and monitor performance efforts.

++ 2 connections made

* I made a great connection with the quote on p5: *Most human beings, especially well educated ones, buy into something only after they have had a chance to wrestle with it. Wrestling means asking questions, challenging, and arguing.* I made an immediate connection because this describes me to a “t.” I don’t like to be simply “told” to do something without my being able to think about it and wrestle with it. It’s not that I am non-compliant; I just have to think things through for myself. And that is how I facilitate the folks I work with—and sometimes they’ll say, ”just tell me what to do,” and I never do that. It’s much more effective if they “wrestle” with it and come to their own conclusions.
* I liked the Common Errors in Questioning Table 2.1. I have had to learn to avoid the “stack” questions, jargon and going too fast. Also, it’s good to use caution in asking questions that might be “leading.” Clearly, there are things that I already do and know about questioning, but much to learn.

? 1 question

* Through our daily work as ARI Regional Staff, are we practicing the habits of mind that promote quality questioning (Table 2.2)?